



# PARTNER PERFORMANCE COMPARATIVE SUMMARY

*Trained vs Not Trained*

Trained Partner Average Leads is  
**70% Higher**  
*compared to "not trained" partners*



Trained Partner Average Opportunity is  
**66% Higher**  
*compared to "not trained" partners*



Trained Partner Average Closed Won is  
**44% Higher**  
*compared to "not trained" partners*



Trained Partner Average Converted MRR  
**73% Higher**  
*compared to "not trained" partners*

