



Ignite
Special Awards



Lead
Champions



PAM DATA



Enablement
Analytics

Months



Mar

Jan

Feb

Apr

2023

2024

Lead Converted
(Opp Stage 3)
724/741

Amount of Licenses
9108

Revenue generated
\$233,727.39

Total Contract Value
\$9,291,970.42

Most Lead Converted

93	Martha Navarro
66	Amalia Navarro
48	Arlene Johnson

Most Amount of Licenses

1083	Emmanuel Koudou
880	Emilia Caputo
812	Jose Maria Escobar

Most Revenue generated

\$41,481.39	Emilia Caputo
\$22,098.95	Jose Maria Escobar
\$18,137.52	Emmanuel Koudou

Most Total Contract Value

\$2,425,185.43	Emilia Caputo
\$806,113.20	Jose Maria
\$668,875.38	Emmanuel

Leads per Segment



Licences per Segment



Revenue per Segment



Contract Value per Segment





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Channel Manager

- Channel Manager
- Channel Manager
- Channel Manager

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